## the mouse is yours



Server Farm, Business Continuity, ERP, Formazione



## we'll get to the root of your problem

# The NovaSystems software solution for shipping, transportation and logistics.

The Cloud Forwarding Suite features facilitate and assist company business. NovaSystems is the ITC partner that guarantees constant exceptional innovation.



The CTI Managing Director, Massimo Elmi, and General Managers Angelo Folli and Pierre Boldrin confirm how efficient the NovaSystems software

#### What is the biggest advantage you benefit from?

solution is for IATA and FIATA Agents.

"Thanks to BeOne we don't have to worry about the internal company infrastructure. It is entirely assigned to Nova Systems. We are therefore able to dedicate our time to contacting new potential clients, establishing business relations and consolidating our relations with our historic clients. From this point of view, BeOne has revealed itself to be a valid return on

investment for our company."

### What other characteristics do you appreciate in BeOne Cloud Forwarding Suite?

"Nova Systems technology and services guarantee us a 24 hour round the clock operational system permitting access to our data in total security a from anywhere in the world."

The Nova Systems software application allows us to easily manage import and export traffic along with crossland shipments.

The BeOne solution allows operational activity and data control not only from our head office in Treviso but from Genova, Milano and Modena. We are able to access at any time data from partners, suppliers and carriers regarding our shipments.

The system platform is universal and shared in real time."

#### Is the Nova Systems solution rigid in its applications?

"On the contrary, BeOne has allowed us to fine tune our company sizing and work load without any organizational interruptions.

Fifteen years ago we initiated our

business having only a few workplaces. NovaSystems gave us support right from the beginning with its products and services, aiding us in starting up our business in a short amount of time. We gradually expanded our market range increasing our workplaces in other locations adapting to change on business demands.

Moreover, thanks to BeOne we are always able to analyze each and every single transaction and all the steps of that transaction.

These are the characteristics that in a global market make the difference, sometimes quick paced and sometimes slow paced, nevertheless assaulted by the competition."

#### In conclusion, are you satisfied with BeOne Cloud Forwarding Suite?

"It is a condensed all-in of state of the art technology and services whose cost is directly proportional to its use.

Nova Systems is a company that combines a familiar approach with high level professional competence."



