



beone
CLOUD FORWARDING SUITE
powered by Nova Systems

A SUITE FULL OF INTEGRATED SERVICES

COLLABORATION PLATFORM

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THE NEW COLLABORATIVE Platform

THE BEST TECHNOLOGIES IN THE HANDS OF YOUR PARTNER

E-mails exchanges and phone calls with customers to quote the shipment? They will soon be a distant memory. Nova Systems has launched the new collaborative digitalization of BeOne, the software for international shipments, transport, customs and logistics, with the launch of a new application within the ERP: the Collaboration Platform.

The platform has been enhanced with new services and functionalities created specifically for the world of transport and logistics to allow customers of Nova Systems' clients to find the information they need in an autonomous way. All this in whatever place there is an internet connection and a web browser. In particular, traditional communication tools, such as emails and phone calls, are eliminated, with a great saving of time. Thanks to this management system, the assignment of shipments takes place in real time by using the Autoquote tool. The customer can also check the **tracking of its goods and documents relating** to current and historical transactions. This new collaborative Suite was developed using the best technologies available on the market today. It is an HTML5, CSS, Bootstrap4 application written in ASP.NET, usable from any mobile device. **Being responsive**, its layout

adapts easily and automatically to the viewing device from where the platform is used. The Suite allows you to **digitalize business processes** and manage all documents in the digital domain, thus eliminating paper documents. The data entered by customers directly enriches the **BeOne Database**, simplifying and reducing the Back-Office activities, which have no connection to the sales team or relation with customers. Information is thus always up to date on a single platform with less possibility that office documents and communications are dispersed. The actions taken by the **Back-Office side**, for example the valorisation of a Quotation request that brings the Spot Offer to the Status to be Confirmed, are visible and can be handled in real time on the Collaboration Platform. This enables the operator to interact immediately with customers and to negotiate any requests precisely.



SAVE YOUR TIME

The Collaboration Platform replaces the traditional communication tools, such as emails and phone calls, so it enables you to save time.



WORK PAPERLESS

The Collaboration Platform replaces the traditional communication tools, such as emails and phone calls, so it enables you to save time.



CONTINUOUS UPDATE

Information are always up to date and stored in a single platform, thus reducing the dispersion of documents and communications.



REAL TIME MANAGEMENT

By using the Autoquote tool, the shipments are created and assigned in real-time.

The screenshot displays the BeOne Collaboration Platform interface. At the top, there are navigation tabs: "Spedizioni", "Documenti", "CRM", "BI", and "Sailing Schedule". Below this, a breadcrumb trail shows the path: "/ Collaboration Platform / Spedizioni / Tracking and Tracing".

The main content area is divided into two columns. The left column contains a form for creating or editing a shipment, with fields for:

- Nazione destino:** United States (with a green checkmark icon)
- Porto sbarco:** New York (with a green checkmark icon)
- Compagnia marittima:** Maersk Line (with a green checkmark icon)
- Porto imbarco:** Genova (with a green checkmark icon)
- Rag Soc Mittante:** (with a dropdown arrow)
- Rag Soc Destinataria:** (with a dropdown arrow)
- Numero riferimento:** (with a dropdown arrow)

Below the form are buttons for "Svuota" and "Cerca".

The right column displays the details of a specific shipment, identified by the number "01/2019/20003 del 14/10/2019". The details include:

- Client:** Tuvia Italia S.p.A., 16121 Genoa, Italy
- Address:** GENOVA (ITGOA) Italy
- Company:** MEDITERRANEAN SHIPPING COMPANY S.A., Voy: 125
- Shipment Type:** High-Fidelity, Scatole
- Quantity:** 10 colli - 120.00 kg - 3.00 m3
- Invoice:** 10 colli - 120.00 kg
- High-Fidelity, Scatole:** 10 colli - 120.00 kg
- Documents:** Fattura 0000000000 10/11/2019, BOLLA ACCOMPAGNAMENTO MERCE AAAAAAAAAAAAAA 14/11/2019, BOLLA ACCOMPAGNAMENTO MERCE CCCCCCCCCCCCCC 14/11/2019

Below this, another shipment is listed: "01/2019/500340 del 01/07/2019". Its details include:

- Client:** Tuvia Italia S.p.A., 20090 Segrate, Italy
- Address:** GENOVA (ITGOA) Italy
- Company:** Maersk Line
- Shipment Type:** High-Fidelity, Scatole
- Quantity:** 11 colli - 120.00 kg - 3.00 m3
- Merchandise:** Merce Varia, Cartoni
- Quantity:** 45 colli - 1.200.00 kg - 3.35 m3
- High-Fidelity, Scatole:** 120 colli - 12.400.00 kg - 24.00 m3 - 45.870.00 EUR
- Documents:** Nessun documento presente sulla spedizione

At the bottom, it shows "Numero di record totali: 2".



EMAIL EXCHANGES AND PHONE CALLS WITH CUSTOMERS TO QUOTE A SHIPMENT?

They will soon be a distant memory. Welcome to the new era of BeOne's collaborative digitalization. Thanks to the Collaboration Platform, your customers can find all the information they need autonomously. Through the Autoquote tool, shipments are created and taken over in real time. Customers can also track their cargo and documents related to the ongoing or preceding operations.

TRY THE NEW PLATFORM, YOU WILL NEVER GO BACK!



WORKING

Areas

The platform is divided into 5 macro-areas.
Each area contains specific applications.



TRANSPORTATION MANAGEMENT SYSTEM - TMS

- SHIPMENTS Track & Tracing
- CORRESPONDENT Tracking
- SHIPMENTS DELIVERY Outcome and POD (Proof of Delivery) Upload
- CARGO PICKUP request registration
- PREDOSSIER AND PICKUP information registration
- SERVICES PLANNING – frequency and transit time publication per nation





CUSTOMER RELATIONSHIP MANAGEMENT - CRM

- SPOT OFFERS – it enables to research, display and confirm Spot Offers
- QUOTATION REQUEST REGISTRATION – it enables to request a transport quotation
- AUTOQUOTE REGISTRATION – it enables to enter a transport request, that is quoted in real-time
- PREFERENTIAL TARIF RESEARCH – it enables the customer to research the transport costs among all preferential tariffs



WAREHOUSE MANAGEMENT SYSTEM - WMS

- STOCK ANALYSIS
- CUSTOMER ORDERS ANALYSIS



BUSINESS INTELLIGENCE BEONE ANALYTICS

- The platform enables the publication of DASHBOARDS CONTAINING THE KPI (Key Performance Indicators) Dashboard designed for the Final Customer



DOCUMENT MANAGEMENT SYSTEM - DMS

- RESEARCH AND DISPLAY OF ELECTRONIC DOCUMENTS addressed to the customer, such as transport documents, invoices, offers, etc.



EVERYTHING YOU CAN

manage

WITH THE**COLLABORATION PLATFORM****CHECK THE SHIPMENT STATUS**

The actions taken by any user connected to the platform, such as the creation of a spot offer or the registration of a predossier, automatically originate specific activities for a Work Group or a particular user, notifying the demands so that they can be handled in real-time. The result is an improved proactivity in operations management. With regard to **Shipments Track & Tracing**, it is possible to publish the Shipments Status Updates managed by the Work Flow of BeOne. The information to publish can be decided according to the nature of the subject that will use the platform (**Shipper, Consignee or Correspondent**). The same applies to the electronic documents both issued and received, that are visible directly from the platform.

REDUCE BACK-OFFICE ACTIVITIES

The data entered in the platform by customers populate directly the database of BeOne, **simplifying and reducing the Back-Office** workload. The tasks carried out by the Back-Office, for example the valorisation of a Quotation Request, that originates a Spot Offer in **"In Acceptance"** status, are visible and manageable in real-time on the Collaboration Platform. This enables the operator to interact immediately with customers and negotiate any requests appropriately.



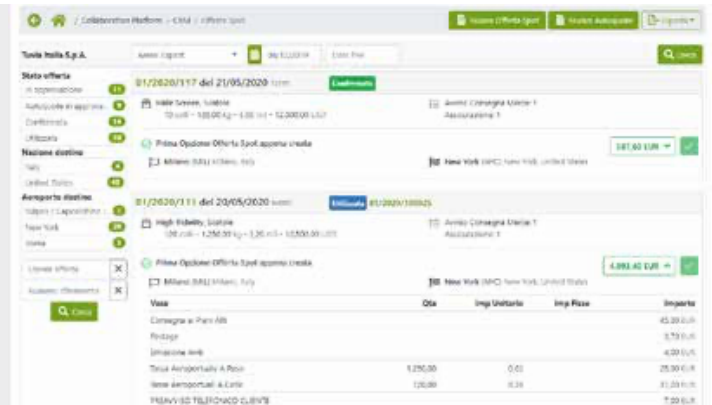
SPOT OFFERS

IN REAL TIME!

The Collaboration Platform is also integrated with the **Communication Management**. HTML emails automatically sent by the Communication Management contain hyperlinks that enable the receiver to connect to the platform.

For example, a Spot Offer forwarded to your customer can be confirmed by simply clicking on the link contained in the message. Also, **Shipments Tracking & Tracing** can be managed in the same way, with no need of authentication. In this case, the **Communication Management** sends Shipments Status Updates and the user accesses to all the tracking details simply by clicking on the link contained in the email.

This is particularly useful in relation to **B2C**, where the subjects involved are not codified but mentioned in the Shipments data.



COMMUNICATE OFFERS AND SERVICES

Another new feature introduced by the Collaborative Suite is the possibility to add advertising banners on the web platform. Banners allow to convey the introduction of new services or the improvement of others, and are entirely manageable by the customer. They can contain both texts and images, that represent the company's look & feel, and can be linked to specific webpages in your official website. It is possible to manage the start and the end publication date for each banner.



Spedizioni ▾ Documenti ▾ CRM ▾ BI ▾ Sailing Schedule ▾

← / Collaboration Platform / CRM / Nuova Offerta Spot

Nuova Offerta Spot

Tuvia Italia S.p.A.	Aereo Export ▾	Sede Verona ▾
PP - PREPAID ✕	Aereo Export ▾	TR0806
Diretta ▾		

Partenza

MIL - Milano ✕
IT - Italy ✕

Arrivo

JFK - John F Kennedy International
US - United States



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